



UNITED WAY
OF OLMSTED COUNTY
ANNUAL REPORT 2017



BE BOLD, LIVE UNITED

A single mother struggling to find day care and provide opportunities for her children.

A family coping with a mental illness.

A senior citizen striving to remain independent.

Each of these people, and the thousands more like them, wants – and deserves – the opportunity to achieve their dreams, support their family and live with dignity. Over 90 years of local experience, in conjunction with the experiences of our national United Way network, teaches us that community-wide solutions offer the best chance of helping them succeed.

That's why we join together to come alongside of individuals and families in need. We are stronger when we Live United. Together, we are fighting harder than ever to build stronger lives, stronger families and a stronger community that allows everyone to reach their potential.

United Way goes beyond single-issue solutions and temporary fixes. Our community impact strategies focus on ensuring children are prepared for school, youth develop skills and abilities they need to thrive in the job market, and people of all ages have an opportunity to improve their economic status and live a healthy life.

By ensuring that everyone has access to these interconnected building blocks of life, we strengthen all facets of society –

empowering individuals and communities through holistic solutions. We do it by mobilizing the best resources and forging partnerships. We find solutions tailored to the challenges of our ever-changing world.

Our solutions are based on local needs – ensuring they make a defining impact in homes, schools and workplaces right here in Olmsted County. The evidence of our work is pervasive and highlighted throughout this annual report.

This fight is joined by partners from every sector of society. We foster relationships and build trust between companies, government agencies, nonprofits and individuals to bring all voices and stakeholders to the table.

Within this report, you will find more examples of our results driven by our impact agenda. Most importantly, you will be reminded that for every program, every new initiative and every dollar raised, individual lives have been changed forever.

Our community will evolve – and United Way will continue to adapt alongside it – but no matter the time or place, people are being touched because communities are choosing to come together.

That's the power of community building. That's what it means to LIVE UNITED. To all our partners, donors and volunteers, thank you for everything you do.

THE UNITED WAY



HISTORY

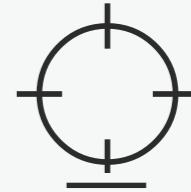
United Way of Olmsted County was established in 1925 as a community chest fund, and has emerged over the past two decades as a community impact organization. The development of the community impact model is the product of a long history that has built upon nearly a century of work to help create a better, stronger and more vibrant community in Olmsted County. Through its entire 90 year history, working together in support of people in need has been the central focus.



MISSION

Uniting people and resources to improve people's lives in our community.

There is boldness in all of us. And when we LIVE UNITED we can take on the critical problems in our community. In the right circumstances we can ignite that boldness to pull ourselves up and extend a hand to someone else. By providing people the tools to succeed, we can do more than help one person overcome the odds. Because BOLDLY we unite. UNITED we fight for individuals in need, and UNITED we win for ALL.



VISION

To be an agent of community change that inspires hope, creates opportunity, and champions people in need.

We win by living UNITED. By forging unlikely partnerships. By finding new solutions to old problems. By mobilizing the best resources. And by inspiring individuals to join the fight against our community's most daunting social crises. No matter the odds, we surround a problem, and we fight to win—with results to show for it. We have one life. To live better we must be BOLD, we must LIVE UNITED.

OUR YEAR IN REVIEW



41,262

TOTAL NUMBER OF OLMSTED
COUNTY COMMUNITY
MEMBERS SERVED

14,915

CHILDREN AND
YOUTH SERVED

1,597 youth were served through our
partnership with Community Schools

8,475

PEOPLE WITH IMPROVED
HEALTH AND WELLNESS

30,474

PEOPLE WITH INCREASED
STABILITY (INCOME +
BASIC NEEDS)

A YEAR TO BE BOLD

As highlighted throughout this report, last year was another very active and productive year at United Way of Olmsted County. By connecting thousands of donors and volunteers throughout our community with strategies grounded in research, we have once again improved lives of people in need and helped make our community a better, healthier place.

All of us want to live in thriving communities with quality education, good health, and strong financial stability – where everyone reaches their potential.

Thank you for being a significant part of our community and for your contributions to United Way.

UNITED WAY'S COMMUNITY IMPACT



KNOWLEDGE + SKILLS

When children and youth have strong, stable learning and growing environments, they can be more successful in achieving lifelong success and reaching their potential.



A HEALTHY LIFE

Without good, stable health, people struggle to provide adequate income and pursue education for reaching their potential.



A STRONG FOUNDATION

Living in a financially stable household is a major determining factor in the education and future success of children.

OUR UNITED WAY PARTNERSHIP

HELPERS IN OUR OWN COMMUNITY



LIDA CASPER HELPS TO ENSURE KNOWLEDGE + SKILLS

"We strongly believe that opportunities are the key to closing the achievement gap. Our families need access to basic human needs like food, housing and medical care in order to have the ability to engage in academic and enriching opportunities that promote college, career and civic readiness. Our partnership with the United Way of Olmsted County builds strong kids and families for a vibrant community and future."

ALLISON JOHNSON HELPS FIGHT FOR A HEALTHY LIFE

"I truly believe it takes a village to raise a child and United Way is a vital part of that village for many families in our community. By giving to United Way, you are a piece of what it takes to raise a child. In my work with families utilizing Crisis Nursery services, I often times reassure families that none of us make it through this life without a little help from others from time to time. When I'm able to help a family whose personal safety net may be a little thin, I always feel a great sense of honor to get to be a part of their story."

KAREN LAFEE HELPS TO BUILD A STRONG FOUNDATION

"Through United Way's generous support Family Promise Rochester has the opportunity to build our capacity in supporting families to move out of poverty through financial education, life skills, and long term sustainability. United Way's partnership provides valuable support to increasing our visibility in the community and development of strong partnerships in both the for profit and nonprofit community"





KNOWLEDGE + SKILLS



COMMUNITY SUPPORT

EDUCATION UNLOCKS POTENTIAL. IN OLMSTED COUNTY, **84%** OF ALL STUDENTS GRADUATE ON TIME, BUT THE RATE DROPS TO **70%** FOR STUDENTS ON FREE OR REDUCED LUNCH PROGRAMS. RESEARCH INDICATES THAT STUDENTS SUCCEEDING IN SCHOOL GO ON TO HAVE MORE SUCCESSFUL OUTCOMES AS HIGH SCHOOL GRADUATES. DROPOUTS ARE **72%** MORE LIKELY TO BE UNEMPLOYED.

UNITED, WE'RE SUPPORTING QUALITY EARLY CHILDHOOD EDUCATION, AFTER-SCHOOL PROGRAMS, READING TUTORS, MENTORS, YOUTH DEVELOPMENT PROGRAMS, BOOKS FOR CHILDREN, SCHOOL SUPPLIES, AND MORE TO ENSURE FUTURE GENERATIONS ARE ON A PATH TOWARD SUCCESS.



LIDA CASPER

RIVERSIDE ELEMENTARY

"Our partnership builds strong kids and families for a vibrant community and future."

A SNAPSHOT OF OUR WORK IN EDUCATION



474

Youth in Olmsted County are now building healthy relationship skills with help from youth after-school & summer programming, and activities within programs like Girl Scouts ConnectZ.

961

Children in need are now achieving age-appropriate developmental milestones to help them become kindergarten ready through programs like Success by Six and the Gage East Apartments.

487

People in need are now completing financial literacy programs with help from partners like Catholic Charities and Three Rivers Community Action, and through programs like Family Stabilizer and Refugee Resettlement.



A HEALTHY LIFE



GOOD PHYSICAL, MENTAL, AND DENTAL HEALTH INCREASES QUALITY OF LIFE. **26%** OF OLMSTED COUNTY RESIDENTS ARE CONSIDERED OBESE, AND PEOPLE WITH LOWER EDUCATION AND INCOME HAVE HIGHER RATES OF ORAL/DENTAL DISEASE. THE COMMUNITY NEEDS STRONGER MENTAL AND DENTAL HEALTH SYSTEMS FOR THOSE MOST VULNERABLE, AS WELL AS RESIDENTS THAT ARE UNDER-INSURED.

UNITED, WE'RE PROVIDING HEALTH AND DENTAL CARE TO PEOPLE WHO NEED IT MOST, PREVENTIVE DENTAL CARE EDUCATION, MENTAL HEALTH EDUCATION, AND MORE TO ENSURE THE MOST VULNERABLE IN OUR COMMUNITY ARE ABLE TO IMPROVE THEIR HEALTH.



ALLISON JOHNSON
CRISIS NURSERY

"It's through the support of United Way that Crisis Nursery is able to be a piece of the safety net for families in Olmsted County and I do believe our community is a better place because of this partnership."

A SNAPSHOT OF OUR WORK IN **HEALTH**



551

People in need that received early interventions for mental illness in community settings (behavioral and mental health care) with help from programs like Community Health Worker, Senior Independence and Families Matter.

1,496

Children and youth in need received preventive dental care including individualized case management, teeth cleaning and x-rays from partners like Children's Dental Health Services.

1,524

Services delivered to people in need of acute and chronic care or continuity of care from important programs like the Health Clinic.





A STRONG FOUNDATION



LIVING IN A FINANCIALLY STABLE HOUSEHOLD IS A MAJOR DETERMINING FACTOR IN THE EDUCATION AND FUTURE SUCCESS OF CHILDREN. UNITED WAY HELPS MEET THE BASIC NEEDS OF FOOD, SHELTER, AND SAFETY IN OLMSTED COUNTY. BOLDLY, WE'RE HELPING SENIORS REMAIN INDEPENDENT, PROVIDING CRISIS CHILDCARE, LEGAL SUPPORT, SAFE CHILD VISITATION, RENT ASSISTANCE, TRANSITIONAL HOUSING, FOOD, WINTER OUTERWEAR, AND MORE TO ENSURE BASIC NEEDS ARE BEING MET.

UNITED, WE'RE PROVIDING JOB TRAINING, FINANCIAL LITERACY COURSES, JOB COACHING, TAX FILING ASSISTANCE, AND MORE TO HELP PEOPLE IN OUR COMMUNITY BECOME MORE FINANCIALLY STABLE.



KAREN LAFEE
FAMILY PROMISE

"United Way's partnership provides valuable support to increasing our visibility in the community and development of strong partnerships in both the for profit and nonprofit community."

A SNAPSHOT OF OUR WORK IN INCOME + BASIC NEEDS



2,822,427

Nutritious meals delivered to people in need by programs like Meals on Wheels, meals served community-style by programs like Noon Meal and food distributed through food shelves like Channel One.

291

People in need receiving immediate, short-term shelter with help from partners like Salvation Army and Lutheran Social Services and through their programs LINK and Rent Assistance.

314

People in need gaining improved employment with help from partners like Ability Building Center, PossAbilities and Hawthorne, and through programs like Family Stabilizer and Transitional Living Case Aid & Rapid Rehousing.



OUR UNITED WAY STORY



14



"I choose to Live United, because I continue to envision a world where each and every one of us commits to giving "a hand up" to someone else. That is powerful, it's impactful, and I believe it could change the world for the better."

-Lisett Comai-LeGrand



LISETT COMAI-LEGREAND

DIRECTOR OF MARKETING & PRODUCT MANAGEMENT - FIRST ALLIANCE BANK

I have always believed in my heart of hearts, that each one of us, regardless of our financial status, have the opportunity to give a "hand up" to others. I don't think anyone could ever say that they got to where they are in their life without help from someone else. I know that this rings true for me.

A hand up could be a financial contribution, volunteering, coaching, advice or just by being there for someone in their time of need. That's what Living United means. Contributing. Caring. Making a Difference.



MARK OSTREM

OLMSTED COUNTY ATTORNEY

"I am fortunate to work in a position that provides a real time "unfiltered" perspective on the community. I have been blessed to work closely with the United Way of Olmsted County and many of the partner agencies."



BECKY HINCHLEY

OPERATIONS MANAGER - MAYO
DEPARTMENT OF ONCOLOGY

"Each year I make an essential choice to be a Women United member. Women United is my way of helping children and youth reach their potential."



MIKE VANCE

ADVISORY SOFTWARE
ENGINEER - IBM

"Living United means helping all live a life free from need and despair. We unite by giving and volunteering to uplift all who need a hand. United Way helps communities organize efforts to bolster education, health, income, and to meet basic needs."



There is more to do,
and your community
needs your support to
create a better, thriving
community for all.

Join with United Way and
be part of something
greater than yourself.

2016-2017 PROGRAM + PARTNERS



WE WIN BY LIVING UNITED.

By forging unlikely partnerships. By finding new solutions to old problems. By mobilizing the best resources. And by inspiring individuals to join the fight against their community's most daunting social crises.

Together, we involve experts and leaders, practitioners and people from all walks of life into the solution conversation. In every community, we're the stop-talking-start-doing-band-together-and-take-on-impossible-task-masters. No matter the odds, we surround a problem, and we fight to win—with results to show for it.

United Way engages a strategic and diverse network of community supports to help address the complex causes of poverty by creating long-lasting change in the interconnected areas of knowledge and skills, a healthy life and a strong foundation. These partnerships and the rest of United Way's work help change community conditions that challenge all lives, bring people together to create lasting solutions, and improve lives today for better communities tomorrow.

KNOWLEDGE + SKILLS

Gage East Apartments: Center City Housing Corporation
Girl Scout Connectz: Girl Scouts of MN WI River Valleys
Lead Mentorship: Olmsted County PACE
Rochester Reading Champions: Rochester Public Library
Sports Mentorship Academy: Sports U
Success by Six: Byron Community Education, Civic League Day Nursery, Families First of Minnesota-Head Start, Good News Children's Center, Tri-Valley Opportunity Council
Teen Ascent: Boys & Girls Club of Rochester, Quarry Hill Nature Center
Youth Development: Boys & Girls Club of Rochester
Y-Mentors: Rochester Area Family YMCA

A HEALTHY LIFE

Community Health Worker: International Mutual Assistance Association
Families Matter: Family Service Rochester, NAMI Southeast Minnesota
Good Samaritan Health Clinic: The Salvation Army
Happy Teeth: Children's Dental Health Services
Silver Creek Corner: Center City Housing

A STRONG FOUNDATION - INCOME

Achieve Homeownership: Three Rivers Community Action
Family Stabilizer: Family Promise Rochester
Financial Literacy: Catholic Charities
Pathways to College and Career: Hawthorne Education Center
Refugee Resettlement: Catholic Charities
Transitional Living Case Aid and Rapid Rehousing: The Salvation Army

A STRONG FOUNDATION - BASIC NEEDS

Crisis Nursery: Families First of Minnesota
Family Access Center: Family Service Rochester
Food Shelf: Channel One Regional Food Bank
Living Independently with Knowledge (LINK): Lutheran Social Service of Minnesota
Legal Assistance: Legal Assistance of Olmsted County
Meals on Wheels: Family Service Rochester
Noon Meal: The Salvation Army
Rent Assistance: The Salvation Army
Senior Independence Collaborative: Elder Network, Family Service Rochester, The Salvation Army
Supported Employment: Ability Building Center, PossAbilities

OUR UNITED WAY FINANCIALS

GROWING & CHANGING IN OUR OWN COMMUNITY

Revenue, expenses, assets, and liabilities for the year April 1, 2016 - March 31, 2017.
Visit www.uwolmsted.org/accountability to view the organizations full audit report.

Public Support	\$3,750,798
Donor Selected Designations	-\$706,341
Estimated Uncollectible	-\$152,038
Uncollected Pledge Adjustments	\$15,651
Programs & Grants	\$97,333
Building Rental	\$5,242
Administrative Fees	\$5,415
Investment Income	\$150,245

TOTAL REVENUE \$3,166,305

REVENUE

Grants & Program Services (Community Fund)	\$2,427,723
Donor Selected Designations	-\$706,341
Initiatives	\$477,530
Community Impact	\$359,994
Development & Fundraising	\$367,534
Management & General	\$274,124
United Way Worldwide Dues	\$42,597

TOTAL EXPENSES \$3,243,161

EXPENSE

CHANGE IN NET ASSETS -\$76,856

CHANGE IN NET ASSET

*United Way of Olmsted County
unites people and resources to
improve lives in the community
with a focus on knowledge and
skills, a healthy life and a strong
foundation - the building blocks
for a good quality life.*

LIVE UNITED

#LIVEUNITED2016

**United
Way**

ASSETS

Current Assets	\$4,731,018
Property & Equipment	\$607,003
TOTAL ASSETS	\$ 5,338,021

LIABILITIES

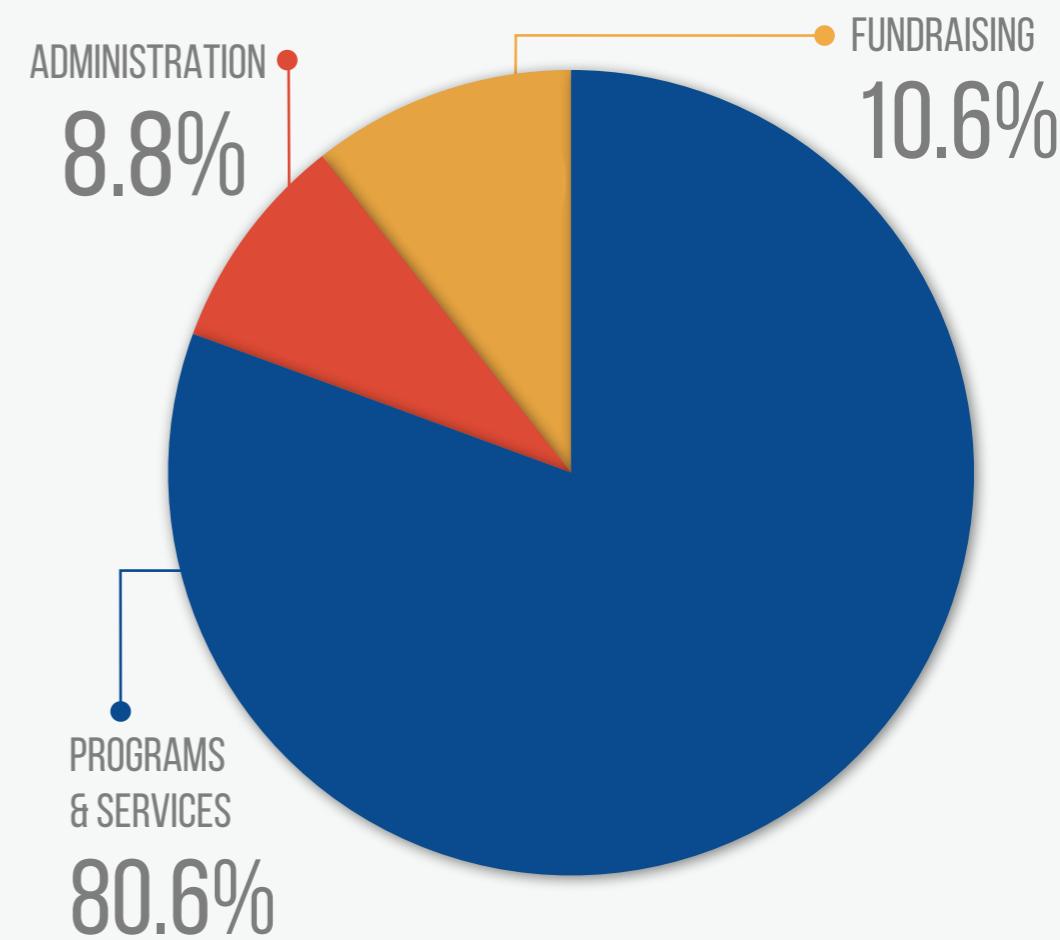
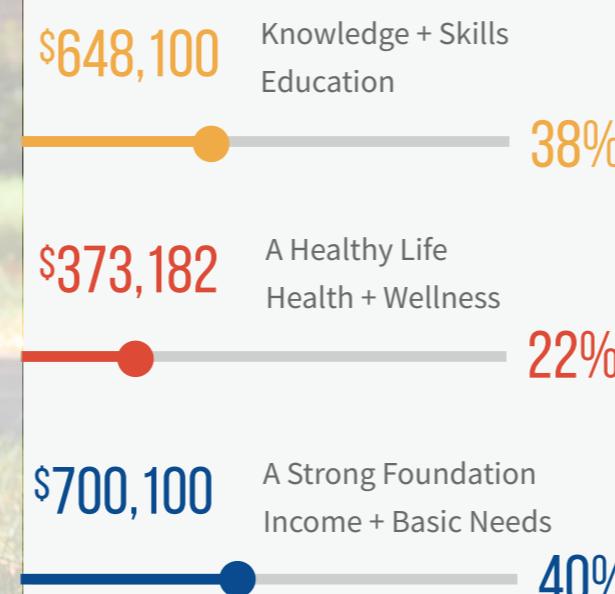
Current Liabilities	\$1,241,804
Long-term Liabilities	\$11,822
TOTAL LIABILITY	\$ 1,253,626

NET ASSETS

Unrestricted Net Assets	
-Undesignated General	\$280,431
-Property Investment, net of related debt	\$561,405
-Board Designations	\$522,449
Temporarily Restricted	\$2,720,110
TOTAL NET ASSETS	\$ 4,084,395

NET ASSETS + LIABILITIES

TOTAL NET ASSETS + LIABILITIES \$ 5,338,021





United Way of Olmsted County's Board of Directors and Staff are foremost a guardian of values on behalf of its stakeholders. The Board of Directors provide strategic leadership and vision through which the creation and implementation of such strategic plans and policies are developed by staff.



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Vice Chair

Jeffery Hazard
Treasurer

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Board Past Chair, Campaign Chair

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Impact Analyst

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Resource Development Operations Specialist

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Major Gifts and Planned Giving Director

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Chief Financial Officer

Lan Duncanson
Finance Assistant

Pam Wright
Executive Assistant

GIVING WITH CONFIDENCE

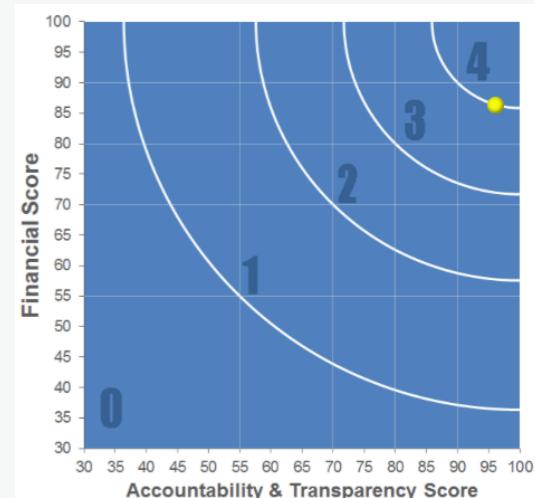


With a commitment to transparency, accountability and results, United Way of Olmsted County enables you to make a difference right where you live and see the difference you are making.



**CHARITIES REVIEW COUNCIL:
MEETS STANDARDS SEAL**

United Way of Olmsted County meets all 27 Accountability Standards of the Charities Review Council. National guidelines allow for up to 30 percent of donations to be spent on administrative costs. We spend approximately 19 percent.





Women United, formerly the Women's Leadership Council, unifies the collective caring power of women who are Leaders in Giving.

Women United is an affinity group of United Way. United Way of Olmsted County's Women United promotes support of signature issues impacting early childhood literacy and helping children & youth succeed in school.

WOMEN UNITED

THE CARING POWER OF WOMEN



LIVE UNITED

Women United, formerly the Women's Leadership Council, unifies the collective caring power of women who are Leaders in Giving.

Women United is an affinity group of United Way. United Way of Olmsted County's Women United promotes support of signature issues impacting early childhood literacy and helping children & youth succeed in school.

Susan Ahlquist
Amy Alexander
Brandee Anderson
Lucy Bahn
Irina Bancos
Janet Befort
Catherine Benson
Brenda Berg
Audrey Betcher
Lori Blauwet
Tisha Bolger
Beth Borg
Sheri Brandvold
Kris Brewer
Melissa Brinkman
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Michele Hoover
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Sharon Peterson
Julie Postier
Rachel Pringnitz
Anne Pronschinske
Carmen Radecki Breitkopf
Sue Reinke Walch
Jennifer Ridgeway
Marilyn Riley
Angela Roche
Gayle Rock
Jill Rock
Veronique Roger
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Joanne Marie Rosener
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Teri Sanneman
Paula Santrach
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Sandra Woolley
Diane Wottreng
Karen Ytterberg
Dee Dee Zwettler

LEADERS IN GIVING



ALEXIS DE TOCQUEVILLE

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Vanda A Lennon*
Mary Ellen & Mark Warner*
2 Anonymous



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Kerrie & Bob Bonacci
Jeffery & Marie Brown*
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Jerome Ferson*
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Roland E & Marilyn G Graves*
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Donald R Halley*
James & Elizabeth Hannon
Thomas & Mary Hartman*
Mark & Michele Heminger*
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Troy & Jane Herman
Julie & Harry Hoffman*

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Bob & Kathy Lohr*
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Paul & Lynn Mackin*
Kerry Miller
Mitchel R. Mindrum
Dave & Cheryl Moertel*
Mitch & Michelle Oyen
Larry & Gail Pease
Debbie Rielley
Michael & Dorine Ross*
Teri Rummans
William & Anna Sanchez
Paula Santrach*
Tom & Kathy Scheid
JoAnn Scherger*
Craig Smoldt*
Rob & Cathy Stroebel*
Lisa Kirkland & Warren Thompson*
Danielle Vlazny
Rosalie Vondrashek*
Phil & Sue Wheeler*
John & Irene Wiltsie
3 Anonymous



GOLD

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Mark E Baker*
Jon Bedsted*
Jeff & Emily Bond*
Jason & Kelly Boynton*
Mark Branstad
Mayor Ardell & Judy Brede*
Toni & Jeff Burns*
Dennis Busche & Jane Brandhagen*
Vincent & Karen Canzanello*
Kurt & Jane Carlson*
Paul & Bridget Carns
Paul & Margaret Carpenter*
Elaine Case & Bill Wiktor*
Joe & Amy Cass
Kelly Classic*
Jack Cusma & Dee Dee Zwettler*
Gaurang Daftary
Paul & Jane Dahlen*
Richard Devlin & Cheryl Coryea*
Sharon & Wayne Dunemann*
John & Karen Edmonds
Larry Karnitz & Sara Felts
The Harper Family Foundation
Jeff Gintz
Kevin Glaser
Gregory & Amy Gores
Stephen & Mary Gudgell*
Michael Hancock

Sharonne & David Hayes*
Lee & Dottie Hecht*
Pamela Helgemoe
Marita Heller & Rick Orvold*
Marcus Hendrickson*
Vincent & Michele Hoover*
Bruce Horazdovsky
Lori Hosek
Daniel & Georgia Hurley
Linda & Frank Lossi*
Adam & Kelly Jacob
Dr & Mrs James W Jakub
Jan & Dave Jasperson*
Sanjay & Manju Kalra
Jeff Ketcham
Karl & Susan Krecke
Lou & Jeanne Kuhlmann*
David Langevin*
Edward & Linda Laskowski
William McCubbin*
Justin & Virginia Merritt
Michael & Amanda Mikhail
Dawn Milliner*
John & Susan Modry*
John C & V Arlene Morris*
Steven Munroe
Bob & Lynn Nelson*
Dr Audrey M Nelson*
Randall Newman*
Charlotte Nordrum*
Jennifer Nosbisch
John & Pat Noseworthy*
James & Marcia O'Brien*
Michael & Judith O'Fallon*

Brian & Gayle O'Neill
Darin Passer
Michael Pederson
Bret & Karen Petersen*
Bradley & Amanda Phelps
Mark & Ivy Pillers*
Jarrett & Linda Richardson*
Stephen J & Marilyn T Riederer*
Brent Roller
Stephen & Janey Russell
Charlotte H Rydberg
Jay H Ryu & Patricia A Pellikka*
Al & Julie Schafer*
John & Susan Schaffner*
Kenley & Susan Schmidt*
Mike & Sandy Silber*
David & Donna Sippel*
Harvest Bible Chapel
Timucin Taner
Jeffrey & Pamela Thompson*
Lorraine Uthke & David Distel*
Bill Volkmar & Sheri Brandvold*
John & Barbara Volz
James Walch & Sue Reinke Walch*
Dean & Teresa Waldof*
Randall & Patricia Walker
Dennis & Lilli Weivoda*
Tom & Ellen Wente*
Pat Whisnant*
Megan & Jeremy Williams*
Drs Constance Williams & J
Michael Bostwick*
3 Anonymous
3 No Recognition Name



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